

Listed below are the topics that were discussed at the D/L staff meeting on 27 May 1987. While they do not represent the totality of our discussions, they do represent the highlights. Your division or staff chief can provide you with additional details on those topics in which you are interested.

29 May 1987

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C O N F I D E N T I A L

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5. OL has been heavily involved this past week in preparation for Judge Webster's 27 May swearing-in ceremony on the Headquarters compound. Printing and Photography Division, (P&PD) OL, printed and disseminated, within four hours of receipt, [redacted] Judge Webster's biography, and [redacted] ceremony tickets. In addition, P&PD prepared gold-stamped binders and subject tabs to be used in conjunction with Judge Webster's Agency briefings. Facilities Management Division personnel spent numerous hours over the Memorial Day Weekend in close coordination with Protocol, Secret Service, White House Communications and various other entities to ensure a successful ceremony. (U)

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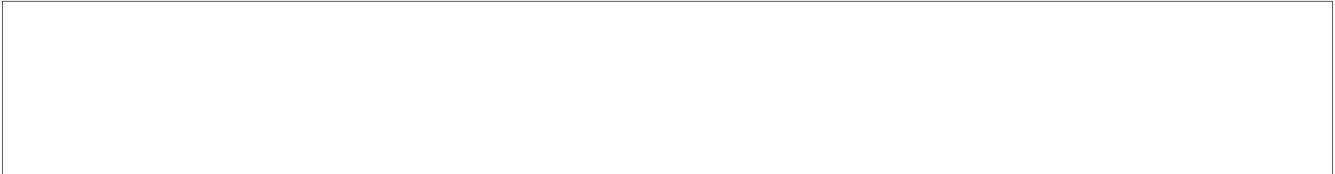
6. In a 19 May meeting with Allied Corporation, OL formalized new duties to be performed by an Allied employee. This employee is called the Allied New Headquarters Building (NHB) coordinator and is responsible for insuring an orderly transition into the NHB by Allied operations and maintenance personnel and investigating specific building systems. OL has limited the tasking of this employee to the investigation of problems or status of activities pertaining to utility systems in the NHB. (U)

7. On 22 May, the Bid Package (BP) 4 contractor completed work on the inbound lanes at the George Washington Memorial Parkway (GWMP) entrance, and traffic entering the compound from the parkway was rerouted to use the newly paved lanes. Phase II construction to realign the outbound lanes at the GWMP entrance is under way. To permit performance of Phase II construction, traffic traveling from the Route 123 entrance to west lot and the parking garage is being detoured through north parking lot 24 hours a day. (U)

8. There will be a partial Headquarters power outage on Saturday, 30 May from 0800 to 1200 hours. The purpose of the

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outage is to perform electrical work and will result in power being interrupted to the 4F, 3F, 2F and GF corridors of Headquarters Building. (U)



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Attachments

- A. One Individual Can Make a Difference
- B. Item of Interest from PMS

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PROCUREMENT MANAGEMENT STAFF, OL
ITEM OF INTEREST

26 May 1987

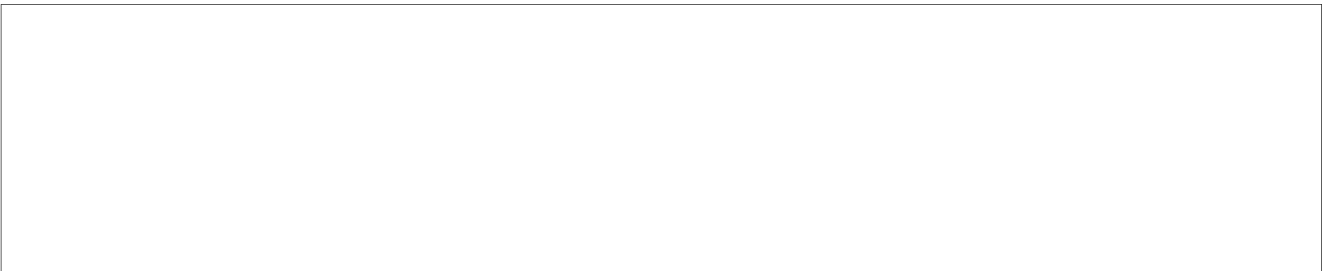
COMPETITION IN AGENCY CONTRACTING

The passage of the 1984 Competition in Contracting Act (CICA) and other recent laws enacted by Congress have changed attitudes about the role of competition in Federal procurement. An increased emphasis is being placed upon competition, and it is now being viewed as a measure of a successful acquisition program.

In 1986, a contract was awarded to Coopers & Lybrand (C&L) to perform a study of the Agency's procurement function. With regard to competition, the authors noted primary reliance on sole source procurements in the Agency and strongly recommended CIA establish reasonable goals for increasing competition.

While it is recognized that the unique mission of the Agency precludes the ability to maximize the use of competition in awarding contracts, there does appear to be room for improvement, and an emphasis is being placed upon establishing goals to increase the use of competition. Competition offers potential advantages, such as improved ideas, designs, technology, delivery and product quality, not to overlook the fact that it can and often does lead to better prices. Therefore, it behooves the Agency to include competition as an acquisition strategy to the maximum extent possible.

In an effort to comply with CICA and to implement the C&L recommendations, the following initiatives have been taken:



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- c. The Executive Director of the Agency sent a memorandum to the four Deputy Directors, outlining their procurement activity for fiscal years (FY) 1985 and 1986, requesting they review the data, along with their projected FY 1987 procurements to determine which might best be competed during FY 1987. They were requested to provide the Director of Logistics with projected goals for increases in percentage of competitively awarded contracts and dollars compared with 1986 statistics. In response to the

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Executive Director's request, the significant goals have been set by the individual directorates. Procurement Management Staff is supplying quarterly statistical reports to the directorates to enable them to monitor their progress in achieving their goals for increased competition.

4. As a result of this renewed Agency-wide commitment to the increased levels of competitive acquisitions, a strong foundation has been provided which can achieve improved technical and cost effective arrangements consistent with the Government procurement system, and it also requires all employees to be advocates for competition. Each individual has a commitment to pursue competitive opportunities wherever possible and is responsible for providing a competitive environment, with the Agency being the benefactor of the many advantages that competition can provide.

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